

Energy Management - Dale Rector

Over the last 20 years, Dale has provided professional energy consulting for some of the largest energy consumers in the country. He has supported hundreds of complex energy transactions valued in the hundreds of millions of dollars. His success has earned him the role of trusted energy advisor to an extensive number of Fortune 500 and highly energy intensive clients.

Dale primarily represents large industrial customers in the steel, aluminum, automotive, chemical, pharmaceutical and general manufacturing sectors.

Dale's experience includes all aspects of the natural gas and electricity supply chain from retail to wholesale procurement. In particular, he has been a pioneer in negotiating wholesale access for retail customers and designing custom demand-response programs. He also has extensive knowledge of energy intensive manufacturing processes, including associated operational, regulatory and environmental aspects and limitations.

STRATEGIC PLANNING

BUDGETING

TARIFF ANALYSIS

REPORTING

ENERGY PROCUREMENT

ENERGY AUDITS

INVOICE RECONCILIATION

PROJECT FEASIBILITY STUDIES

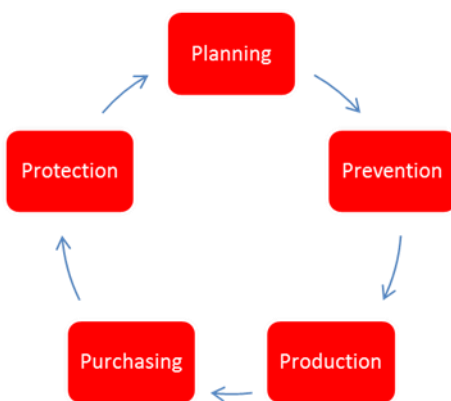
DEMAND RESPONSE ASSESSMENT

SALES TAX EXEMPTION & REFUNDS

SPECIAL CONTRACT NEGOTIATION



EnerVantage provides a full range of energy management services based on the following 5 energy management principals:



While the 5 principals provide a common framework, EnerVantage develops a unique strategy based on client goals and risk tolerances. The energy management plan for each client is further customized based on operational capabilities of the individual facilities and range of opportunities available within their geographic location. EnerVantage provides market expertise and research of utility capabilities to develop an energy program that delivers realistic and meaningful results.

"Our experience is your energy advantage."